

St. Francis Hospital
3237 South 16th Street
Milwaukee, WI 53215
(414) 647-5000

Type: GMS
Control: Other Not for Profit
Fiscal Year: 07/01/01 to 06/30/02

County: Milwaukee
Analysis Area: Milwaukee County (2B)
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	42.6%	57.4%	0.74	68.7%	0.62	58.9%	0.72	. %	.
Obstetrics	40.0%	39.6%	1.01	49.4%	0.81	37.0%	1.08	. %	.
Pediatrics	. %	48.0%	.	72.4%	.	71.9%	.	. %	.
Total hospital	56.2%	55.9%	1.01	64.8%	0.87	54.5%	1.03	. %	.
Average Census (Patients)									
Adult medical-surgical	29.8	30.4	0.98	70.6	0.42	46.2	0.65	.	.
Obstetrics	14.0	3.9	3.62	9.1	1.54	7.1	1.96	.	.
Pediatrics	0.0	1.8	0.00	8.7	0.00	7.0	0.00	.	.
Total hospital	119.2	55.4	2.15	147.8	0.81	95.6	1.25	.	.
Average Length of Stay (Days)									
Adult medical-surgical	5.3	3.9	1.36	4.9	1.10	3.9	1.37	.	.
Obstetrics	3.6	2.4	1.48	2.8	1.26	2.5	1.44	.	.
Pediatrics	.	2.4	.	2.3	.	2.4	.	.	.
Total hospital	4.5	4.3	1.03	5.2	0.85	4.2	1.06	.	.
Surgical Operations									
Inpatient	2,756	1,424	1.93	2,986	0.92	2,628	1.05	.	.
Outpatient	5,779	3,187	1.81	4,999	1.16	6,440	0.90	.	.
Inpatient as % of all surgeries	32.3%	30.9%	1.05	37.4%	0.86	29.0%	1.11	. %	.
Outpatient Visits									
Non-emergency visits	128,538	75,046	1.71	159,158	0.81	146,359	0.88	.	.
Emergency visits	34,530	14,086	2.45	27,089	1.27	23,160	1.49	.	.
Full-time Equivalents (FTEs)									
Administrators	51.9	14.8	3.50	35.3	1.47	27.8	1.87	.	.
Nurses, licensed	248.1	160.1	1.55	349.3	0.71	263.7	0.94	.	.
Ancillary nursing personnel	168.9	54.3	3.11	140.5	1.20	97.2	1.74	.	.
All other personnel	478.5	384.2	1.25	731.8	0.65	661.5	0.72	.	.
Total FTEs	947.3	613.5	1.54	1256.9	0.75	1050.2	0.90	.	.
FTEs per 100 Patient Census (Adjusted)									
Administrators	25.0	14.6	1.71	15.6	1.60	15.4	1.62	.	.
Nurses, licensed	119.4	157.9	0.76	154.3	0.77	146.0	0.82	.	.
Ancillary nursing personnel	81.3	53.6	1.52	62.1	1.31	53.8	1.51	.	.
All other personnel	230.3	378.9	0.61	323.3	0.71	366.2	0.63	.	.
Total FTEs	456.0	605.0	0.75	555.3	0.82	581.4	0.78	.	.

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	212	Health maintenance		Beds set up and staffed	0	Bassinets	21
Discharges	9,822	organization (HMO)	Yes	Discharges	0	Total births	1,431
Inpatient days	43,501	Preferred Provider		Inpatient days	0	Newborn days	3,141
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	70	2,036	10,891	42.6%	29.8	5.3
Orthopedic	1	28	1,974	10736	105%	29.4	5.4
Rehab. and physical medicine	4	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	35	1,434	5,104	40.0%	14.0	3.6
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	3	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	1	16	210	3,431	58.8%	9.4	16.3
Cardiac intensive care	1	14	228	2,439	47.7%	6.7	10.7
Pediatric intensive care	3	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	1	43	2,604	10481	66.8%	28.7	4.0
Neonatal intensive/intermediate care	1	6	72	419	19.1%	1.1	5.8
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	48	8	51.9	Radiological services personnel	47	27	60.9
Physicians and dentists	1	0	1.0	Occupational therapists	4	5	6.1
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	132	244	241.2	Physical therapists	13	7	15.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	5	2	6.3
Licensed practical nurses	2	10	6.9	Recreational therapists	1	1	1.3
Ancillary nursing personnel	114	185	168.9	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	2	3	3.9
Nurse Practitioners	0	0	0.0	All other health professionals	48	36	60.1
Medical records personnel	23	10	26.6	All other personnel	204	148	272.9
Pharmacy personnel	20	16	24.4				
Clinical laboratory personnel	0	0	0.0	TOTAL	664	702	947.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$348,515,105	Cash and cash equivalents	\$3,009,273	Current liabilities	\$10,570,405
Less deductions	202,069,805	Net Patient receivables	20,339,648	Long-term debt	34,712,952
Net patient revenue	146,445,300	Other receivables	806,399	Other liabilities	3,520,000
Plus other revenue	3,708,040	Land, bldgs and equip: Net	53,596,983	Subtotal	57,419,270
Total revenue	150,153,340	Other assets	15,950,201		
Less expenses	144,580,429			Unrestricted fund balance	36,283,234
Nonoperating gains/losses	27,834	Total Assets	\$93,702,504	Total liabilities & fund balance	\$93,702,504
Net Income	\$5,600,745			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$138,478,946]	39.7%	41.7%	0.95	40.4%	0.98	38.9%	1.02	. %	.
Medical Assistance [\$33,712,929]	9.7%	9.0%	1.07	13.2%	0.73	9.9%	0.97	. %	.
Commercial [\$167,686,858]	48.1%	43.2%	1.11	39.1%	1.23	46.4%	1.04	. %	.
All other [\$8,636,372]	2.5%	6.1%	0.41	7.3%	0.34	4.7%	0.53	. %	.
Deductions as % of Total Gross Patient Revenue									
Medicare [\$94,655,329]	27.2%	23.7%	1.15	26.0%	1.05	23.7%	1.15	. %	.
Medical Assistance [\$24,264,119]	7.0%	6.0%	1.17	9.1%	0.76	6.5%	1.07	. %	.
Commercial [\$78,328,193]	22.5%	9.4%	2.39	11.0%	2.04	11.7%	1.92	. %	.
Charity care [\$2,584,978]	0.7%	1.2%	0.61	1.3%	0.56	0.9%	0.80	. %	.
All other [\$2,237,186]	0.6%	1.4%	0.45	2.4%	0.27	1.4%	0.46	. %	.
Total deductions [\$202,069,805]	58.0%	41.7%	1.39	49.8%	1.16	44.2%	1.31	. %	.
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.5%	5.1%	0.49	5.1%	0.49	8.1%	0.31	. %	.
Net gains/losses as % of net income	0.5%	5.3%	0.09	9.9%	0.05	7.0%	0.07	. %	.
Expenses as % of Total Expenses									
Salary/fringe benefit[\$52,233,238]	36.1%	47.8%	0.76	41.7%	0.87	46.6%	0.78	. %	.
Supplies and services[\$75,125,883]	52.0%	40.5%	1.28	46.9%	1.11	41.6%	1.25	. %	.
Capital component [\$10,461,232]	7.2%	8.7%	0.83	8.1%	0.89	8.7%	0.83	. %	.
Bad debt [\$6,760,076]	4.7%	3.0%	1.57	3.3%	1.41	3.1%	1.50	. %	.
Fiscal Statistics									
Operating margin	3.7%	6.1%	0.61	4.9%	0.76	7.1%	0.53	. %	.
Total hospital profit margin	3.7%	6.4%	0.59	5.4%	0.69	7.6%	0.49	. %	.
Return on equity	15.4%	10.0%	1.54	9.2%	1.68	11.1%	1.39	. %	.
Current ratio	2.6	2.5	1.03	2.3	1.13	2.3	1.12	.	.
Days in net patient accounts receivable	50.7	57.8	0.88	46.5	1.09	66.1	0.77	.	.
Average payment period	28.2	52.6	0.54	47.1	0.60	53.9	0.52	.	.
Equity financing	38.7%	56.2%	0.69	58.4%	0.66	60.2%	0.64	. %	.
Long-term debt to equity ratio	1.0	0.5	2.01	0.4	2.26	0.4	2.45	.	.
Times interest earned	3.8	5.0	0.77	4.5	0.85	5.8	0.67	.	.
Total asset turnover	1.6	0.9	1.82	1.0	1.63	0.9	1.82	.	.
Average age of plant: years	8.4	9.5	0.88	10.2	0.83	9.8	0.86	.	.
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	. %	.
Output gross rev (% of total gross pt. rev)	43.2%	44.1%	0.98	37.1%	1.16	46.2%	0.93	. %	.
Net Revenue Statistics									
Inpatient net revenue per discharge	\$7,113	\$7,870	0.90	\$10,394	0.68	\$7,095	1.00	.	.
Inpatient net revenue per day	\$1,611	\$1,834	0.88	\$2,072	0.78	\$1,690	0.95	.	.
Outpatient net rev per visit	\$473	\$343	1.38	\$352	1.34	\$316	1.50	.	.